

F.No. P-17011/7/2010/Mkt.  
Ministry of Petroleum & Natural Gas  
Government of India  
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Shastri Bhawan  
New Delhi, dated the 25<sup>th</sup> June, 2010.

To  
The Chairman,  
Indian Oil Corporation Limited,  
New Delhi.

The Chairman & Managing Director,  
Bharat Petroleum Corporation Ltd.,  
Mumbai.

The Chairman & Managing Director,  
Hindustan Petroleum & Corporation Ltd.,  
Mumbai.

Subject: Revision of Guidelines for Selection of Regular LPG distributorship.

Sir,

I am directed to refer to Indian Oil Corporation Limited's letter No. SL/1702 dated February 15<sup>th</sup>, 2010 on the above mentioned subject vide which a proposal for revision in Guidelines was submitted. The Industry's proposal has been approved subject to the following:-

- I. All applicants will have to satisfy the minimum laid down eligibility criteria with regard to educational qualification, availability of financial resources, ownership of land for godown/showroom etc., as contained in the industry's proposal referred to above. The proposed eligibility criteria is approved subject to the maximum age of the applicants being 45 years on the date of application.
- II. All those who fulfill these eligibility criteria will be included in the draw of lots (which will be as per the selection procedure in RGGLVY).
- III. Once the roster is prepared, locations falling under open category will be offered to the Department of Food and Civil supplies of the State Government for direct award of distributorships. The State Government may respond within 45 days from the date of receipt of communication by the State Government. This facility may be extended not only to Government department/PSU but also to government promoted cooperatives like Marketing Federation and Women Groups fulfilling eligibility criteria. If no response is received, then the location will be advertised along with other reserved category locations. Once

a location is advertised no preference would be given to the government department./organization.

IV Reservation :-

- Open Category - 50%, SC/ST - 25%, Combined category consisting of Defence category, Para Military Personnel, Central / State Government employees, Central / State PSU employees category - 18%, Combined Category of physically handicapped and outstanding sports person -7%.
- Under Central / State Government employees, Central / State PSU employees category employees who are incapacitated or disabled while performing their duties and in case of death while performing duties, their widows/dependents to be eligible.
- If no candidate is found from the reserved category in the first advertisement, then the location may be advertised as open in the next round of advertisements. However, it may be ensured that the SC/ST reservation is maintained on an overall basis while issuing advertisements for the next round and de-reserving earlier locations.

V Addition of the following new option in the Corpus Fund Scheme of financial assistance :-

"Financial assistance by way of secured loan will be provided to distributorships reserved for SC/ST categories at (PLR + 1% ) interest per annum of Rs. 5 lakhs for Urban Markets and Rs. 3 lakhs for Urban/Rural markets for construction of godown and showroom. Both the capital loan as well as interest will be recovered at the rate of 20% of distributor's commission. Adequate working capital loan at (PLR + 1%) interest per annum, for a full operation cycle of the operation of the distributorship will also be provided. Both the working capital as well as interest thereon will be recovered in 100 equal monthly installments from the 13<sup>th</sup> month of commissioning of the distributorship."

VI Spouse be made co-owner in each case.

The revised guidelines will apply to the selection of LPG Distributorships for the Marketing Plan locations advertised henceforth and in so far as locations for which advertisements have been issued prior to issue of the guidelines, earlier procedure may continue to be followed.

Yours faithfully,

*Alshabala*  
(A.Ushabala)

Under Secretary to Government of India  
Tel No. 23381984.