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F.NO.P-19011/56/95-IOC
Government of India
Ministry of Petroleum & Natural Gas

Shastri Bhawan
New Delhi, April 1, 1997.

OFFICE MEMORANDUM

SUB: POLICY GUIDELINES FOR SELECTION OF DEALERS & DISTRIBUTORS.

Comprehensive guidelines for selection of dealers/distributors of petroleum products were circulated to the Oil Industry through our D.O. letter No.P-19011/10/82-IOC dated February 9, 1983. Since then, a number of circulars have been issued for additions/alterations in the guidelines from time to time. The need to consolidate the existing instructions has been felt for some time. Also, performance of the OSBs constituted in pursuance of our O.M. No.P-39012/1/87-IOC(i) dated January 1, 1993, has not been upto the expectation of the Government and the public. Complaints and grievances alleging irregularities and malpractices were on the rise. A large number of court cases have been filed and there has been public criticism about the functioning of these OSBs. Consequently, these Boards have been abolished by Government on March 5, 1997. Further, in view of the changing socio-economic scenario, changes in reservation pattern and eligibility criteria were also found necessary.

2. In view of the above, a review of the existing policy guidelines on the subject was considered necessary. Accordingly, the matter was discussed with the Industry on March 8, 1995, and it was decided that the Industry should submit a paper on changes in the policy for selection of dealers/distributors. The paper received from the Industry through IOC's letter No.RO/6069(OSB) dated March 25, 1995, has been deeply examined in the Government. Certain decisions have been taken by the

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or an attested copy of the pension order issued by the Accountant General in pursuance of the sanction letter from the Ministry of Home Affairs, Government of India of their having been Freedom Fighters.

4.6 Outstanding Sportspersons:

Candidates should produce a certificate from the recognised National Federation organising National Championships (as recognised by the Department of Youth Affairs and Sports, Government of India) or from the Department of Youth Affairs and Sports, Government of India.

5. Financial Assistance to SC/ST Category Dealerships/DISTRIBUTORSHIPS UNDER Corpus Fund Scheme:

5.1 Retail Outlets (Petrol/Diesel Outlets)

The Oil Companies shall make provision for the following facilities to SC/ST allottees, at their own cost:

- a) Land and its development
- b) Sales room
- c) Driveway
- d) Compound wall/barbed wire fencing
- e) Culverts/hume pipes
- f) Air facility
- g) Storage tank and pump
- h) Clean Toilet
- i) Telephone
- j) PUC facility.

