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**No. P-19012/12/2015-IOC**  
Government of India  
Ministry of Petroleum & Natural Gas

Shastri Bhawan, New Delhi  
Dated: the 9<sup>th</sup> March, 2016

To

- O/C
1. Director (Marketing), BPCL
  2. Director (Marketing), IOCL
  3. Director (Marketing), HPCL
- 01/03/2016  
2-107816

**Sub : Amendment in Dealer Selection Guidelines – relaxation with regard to offer of land to applicants belonging to SC/ST category.**

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Sir,

I am directed to refer to BPCL's letter No.RSHQ.C2.201 dated January 5, 2016 submitted on behalf of the industry on the subject award of KSK dealership at Dungri, District Valsad under SC category. The amendment proposed in the said letter relating to relaxation to applicants belonging to SC/ST category with regard to offer of land has been examined in the Ministry and the Competent Authority has approved the proposed amendment as follows :

- O/L
- (i) In case the applicant has not offered the land in the application or if the offered land was rejected due to not meeting the laid down criteria, then the applicants shall be given an opportunity to offer land or alternate land (as the case may be) in the advertised location / stretch provided the applicant meet all other eligibility criteria. The applicant has to offer the land / alternate land within a period of 3 months from the date of offer letter. In case the applicants fail to offer land / alternate land within the specified period of 3 months, the offer would be withdrawn and application rejected under intimation to the applicant. This relaxation will be applicable to SC/ST category only.
  - (ii) The above procedure [para (i)] may be adopted / implemented for all such cases :
    - (a) Involving sole applicants
    - (b) Pertaining to SC/ST women candidates
    - (c) Where LOI is yet to be issued to be processed
    - (d) In SC/ST category cases where applicants were rejected on the aforesaid ground and NIL result were declared.

This is applicable only in case of advertisements released in 2014-15 under the new Dealer Selection Guidelines for Retail Outlet dealerships.

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2. Further, Hon`ble Minister has desired a comprehensive presentation with respect to the land issues pertaining to SC/ST applicant. Therefore, BPCL is requested to submit the same to this Ministry on industry basis for perusal of Hon`ble Minister.

3. This issues with the approval of Miniter of State (IC) (P&NG).

Yours faithfully,



(A.K. Pandey)

Under Secretary to the Government of India