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No. P-29022/14/2015-IOC
Government of India
Ministry of Petroleum & Natural Gas

Shastri Bhawan, New Delhi
Dated : the 14th February, 2017

To

TST/10/10/15/2017

The Director (Marketing),
Bharat Petroleum Corporation Limited,
Mumbai.

**Sub : Restoration of RO dealership terminated on account of "Nil" selling /
closed ROs.**

Sir,

I am directed to refer to BPCL's letter Ref.No.RSHQ.C2.201 dated 25th January, 2017 on the subject cited above and to say that the matter has been examined in the Ministry and it has been decided that OMCs may take appropriate action as per the extant policy.

0/c

Yours faithfully,

Vinay

(Vinay Kumar)

Under Secretary to the Government of India
Tele : 23386119

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RSHQ.C2.201

25th January, 2017

Director (D&MC),
Ministry of Petroleum & Natural Gas,
Govt. of India, Shastri Bhawan,
New Delhi

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27/1/17
SOLOMAY
on file Pl- 27/1/17
c. Mj

Kind Attn. Shri Alok Tripathi

Dear Sir,

Restoration of RO dealerships terminated on account of "Nil" selling / closed ROs

MOP & NG vide letter No. P-29022/14/2015-IOC dated 24.10.2016 has approved "Restoration of Retail Outlet Dealerships terminated on account of Non-Performance" since 1.8.2005, as per procedure mentioned therein.

Oil Marketing Companies (OMCs) are in the process of identifying / restoring RO dealerships Terminated on account of Non-performance (i.e. low sales) on the grounds of not meeting the targets as per guidelines approved by MOP & NG.

In the meantime, a number of RO dealerships Terminated on account of "Nil" selling / closed ROs have also requested for restoration of their dealerships.

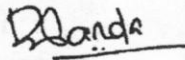
It is proposed to review the cases of RO dealerships Terminated on account of "Nil" selling / closed ROs since 1.8.2005 and restore them as per the guidelines approved for "Restoration of Retail Outlet Dealerships terminated on account of Non-Performance" vide MOP & NG's letter No. P-29022/14/2015-IOC dated 24.10.2016.

Submitted for approval.

This is issued on behalf of the Industry.

Thanking you,

Yours faithfully,
For Bharat Petroleum Corporation Ltd.


R.K. Panda
GM Sales Co-ordination (Retail) HQ

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